

ISP ilger.com Chooses Zimbra's Open Core and Cloud Delivery to Power 250K+ Mailboxes

"I have been using open source technology since the beginning. ilger.com has its own Development Team that designs increasingly complex solutions and develops platforms and easily adaptable plugins that use Zimbra solutions, offering a first-class service."

Federico Germi, ilger.com Founder & CEO



Headquartered in Italy with operating offices in London, ilger.com is an ISP & Cloud Vendor operating since 1998. ilger.com is active in over 10 European countries with both the Zimbra Cloud solution - managed and supplied by ilger.com's infrastructure - and the Zimbra On-Premises solution - installed on the client's infrastructure.

Because of the high number of mailboxes they manage (250K+), ilger.com achieved Zimbra's highest partner level, Platinum Partner, in 2019.

ilger.com delivers the most widespread collaboration solution in the world with first-class features and benefits. This is a company that believes open source represents the technology of the future, and Zimbra's open core product helps promote that technology.

Company Strategy

ilger.com's business strategy focuses on two core beliefs:

1. Open source technology is the future.
2. Cloud delivery is the smart choice.

Federico Germi, founder and CEO of ilger.com, said, "The choice to become a Zimbra BSP was easy. I have never believed that on-premises email and collaboration was the best solution. Owning the hardware infrastructure and managing an email platform is expensive, complicated and subjects you to a whole series of critical issues and vulnerabilities. We have always tried to convince our customers that the best solution was software as a service (SaaS) and Cloud technology."

CORPORATE HEADQUARTERS Italy

WHY ZIMBRA?

ilger.com wanted to offer customers an extremely versatile and scalable enterprise-class solution. Germi said, "Our idea was to structure a strong, cloud-oriented email and collaboration solution with a particular focus on the security and privacy of users. And it had to be based on the technology of the future, open source."

“Zimbra is extremely solid and scalable and represents a unique, unified communication platform with a real increase in end user productivity. Zimbra’s open core technology, with open standards and APIs, is one of the main reasons ilger.com chose Zimbra.” Federico Germi



BSP Advantages

Simple Customization & Integration

Zimbra is easy to customize. BSPs can build additional functionality to increase their offerings. Here are several examples of how ilger.com customized Zimbra:

- They built a Zimbra migration panel to import mail folders, emails and calendars from any other email application.
- Their development team created Zimlets (apps to increase Zimbra’s functionality) like PGP for encryption, Archiving, Notifier, weekly print and pdf downloader.
- They bundle Zimbra with Libra Esva, an email security program used by such companies as VMware.

Each of these customization and bundled products provides another up-sell opportunity for Zimbra BSPs ... and Zimbra’s Open APIs make customizations & integrations easy.

Security & Privacy for Peace of Mind

Many people falsely believe that privacy and security can only be provided by on-premises solutions. ilger.com considers privacy and security issues of primary importance. They were one of the first companies to join Europe’s primary cloud alliance for data protection, CISPE (Cloud Infrastructure Services Provider in Europe).

CISPE sets standards and practices on security and data protection in full compliance with the European Data Protection Directive and GDPR (General Data Protection Regulation).

By adhering to CISPE, ilger.com offers customers the opportunity to store and process their data entirely within the European Economic Area.

Zimbra provides everything ilger.com needs to be fully “GDPR compliant” while also providing native two-factor authentication (2FA), email encryption, SSL/TLS, S/MIME, HTTPs, WebRTC, AV/AS protection, etc.

More BSP Benefits

ilger.com offers their customers:

- A variable number and type of mailboxes
- Unlimited aliases and distribution lists
- Variable quotas for each account without constraints
- A panel to manage some Zimbra utilities on their own

With Zimbra they can also:

- Brand each customer’s domain
- Provide multiple domains
- Quickly manage and provision mailboxes
- Customize mailbox offerings using Zimbra’s Class of Service (COS) feature
- Automate backups in real time with hot restore
- Create customizations & integrations easily with open APIs

For information about becoming a Zimbra BSP, click here: <https://www.zimbra.com/partners/become-partner/>



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